

# White Silk

12 April 1995

Dear yachting enthusiast

Here it is at last and we're sure you will agree it was worth waiting for - the prospectus for our stunning new boat White Silk. Sorry for the delay but we have been so busy building them we haven't had time to write about them!

Thank you for taking the time to view our yacht at the 1995 Earl's Court International Boat Show and being interested enough to ask us for further details.

We have been absolutely knocked out by the enthusiasm for White Silk - our quality concept at prices from an unbelievable £10,435 plus VAT for a kit yacht.

If you prefer a Sail Away option all ready to go you can take the helm for £16,000 plus VAT.

If you can't even wait to finish off the internal fittings yourself, order your White Silk complete from instrumentation down to the galley sink at our all-in-one price of £28,000 plus VAT.

The above prices on all three stages of boat are inclusive of free UK delivery and two years' insurance - worth anything up to an additional £2000. This offer holds for all orders paid for by 31 December 1995.

Please find enclosed your personal invitation to sail White Silk for yourself but don't delay - some customers are going firm on their orders before they even try her.

Yours sincerely



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**Michael Ware**  
Yacht Sales

*Current waiting time on White Silk - six weeks*

White Silk Yachts built by Martham Ferry Boatyard Ltd  
Ferrygate Lane, Martham Ferry, Norfolk NR29 4RG Telephone and fax (01493) 740303 (24hrs)

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